I have always used hardwood cutting with varying results. Typically from late November to early March timing wise. I like late fall / early winter wood but there is a longer period for things to go wrong. Probably late January/ early Feb is more ideal. My experience is the more vigorous fast growing varieties have better root systems and higher percentages as the slower growing types are slower to root and often lower percentages. I have used dip-n-grow but in general they seem to root as well without it. I have had successes with Ch. obtusa Nana, Nana Lutea, Gracilis nana, Lynn's Golden as slower types and Reis Dwarf, Breviremea, Crippsi, Torulosa, Compacta and Fernspray Gold as the faster types. This is a plant that often responds with side cuttings being more squatted and top cuttings more upright. Another observation in production of numbers is that they sport with variations often, which leads me to see why there are so many different ones. Another experience noticed is some plants of the same variety will grow faster than other and you can almost 'breed' the dwarf out of them as the faster growing plants have more material available and that is easier to get more wood for more plants, if that makes sense.

Be careful as The obtusa's can be addictive but plant collecting is, as you know, that way.

Have had good results with Ch. pisfera and nootkatensis with hardwood.