

## **Management's Discussion and Analysis**

This section of Tennessee State University's annual financial report presents a discussion and analysis of the financial performance of the university during the fiscal year ended June 30, 2009, with comparative information presented for the fiscal years ended June 30, 2008. This discussion has been prepared by management along with the financial statements and related note disclosures and should be read in conjunction with the financial statements and notes. The financial statements, notes, and this discussion are the responsibility of management.

### **Using This Annual Report**

This report consists of three basic financial statements. The Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows provide information on Tennessee State University as a whole and present a long-term view of the university's finances.

### **The Statement of Net Assets**

The Statement of Net Assets presents the financial position of the university at the end of the fiscal year and includes all assets and liabilities of the university. The difference between total assets and total liabilities – net assets – is an indicator of the current financial condition of the university. Assets and liabilities are generally measured using current values. One notable exception is capital assets, which are stated at historical cost less an allowance for depreciation.

Net assets are divided into three major categories. The first category, invested in capital assets, net of related debt, provides the university's equity in property, plant, and equipment owned by the university. The next asset category is restricted net assets, which is divided into two categories, nonexpendable and expendable. The corpus of nonexpendable restricted resources is only available for investment purposes. Expendable restricted net assets are available for expenditure by the university but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on the use of the assets. The final category is unrestricted net assets. Unrestricted net assets are available to the institution for any lawful purpose of the institution.

Statement of Net Assets (in thousands of dollars)

	INSTITUTION		COMPONENT UNIT	
	2009	2008	2009	2008
<b>Assets:</b>				
Current assets	\$ 27,623	\$ 24,792	\$ 5,307	\$ 3,072
Capital assets, net	172,466	176,900		
Other assets	43,136	42,779	28,724	31,275
<b>TOTAL ASSETS</b>	<b>243,225</b>	<b>244,471</b>	<b>34,031</b>	<b>34,347</b>
<b>Liabilities</b>				
Current liabilities	21,804	17,256	16	20
Noncurrent liabilities	50,979	48,900		
<b>TOTAL LIABILITIES</b>	<b>72,783</b>	<b>66,156</b>	<b>16</b>	<b>20</b>
<b>Net Assets:</b>				
Invested in capital assets, net of related debt	132,527	136,142		
Restricted - Nonexpendable	74	74	28,926	31,254
Restricted - Expendable	7,514	7,351	4,914	2,928
Unrestricted	30,327	34,748	175	145
<b>Total Net Assets</b>	<b>\$ 170,442</b>	<b>\$ 178,315</b>	<b>\$ 34,015</b>	<b>\$ 34,327</b>

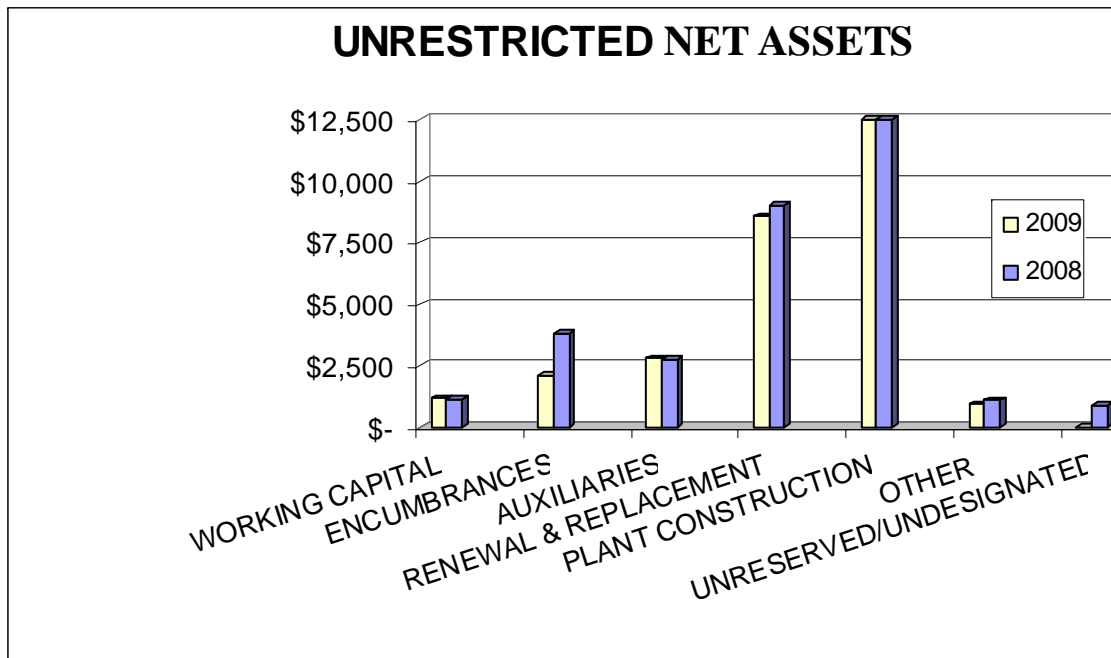
Comparison of FY 2009 to FY 2008 - University

- Noncurrent Liabilities increased over \$2.2 million due to the recording of an accrued liability for Postemployment health care.
- Invested in capital assets, net of related debt decreased with the increase in long term debt related to capital assets (see Note 5).

Comparison of FY 2009 to FY 2008 – TSU Foundation

- Current Assets increased due to the allocation of recognized income to the expendable accounts.

Many of the university’s unrestricted net assets have been designated or reserved for specific purposes such as: repairs and replacement of equipment, future debt service, quasi-endowments, capital projects, and student loans. The following graph shows the allocations:



## The Statement of Revenues, Expenses, and Changes in Net Assets

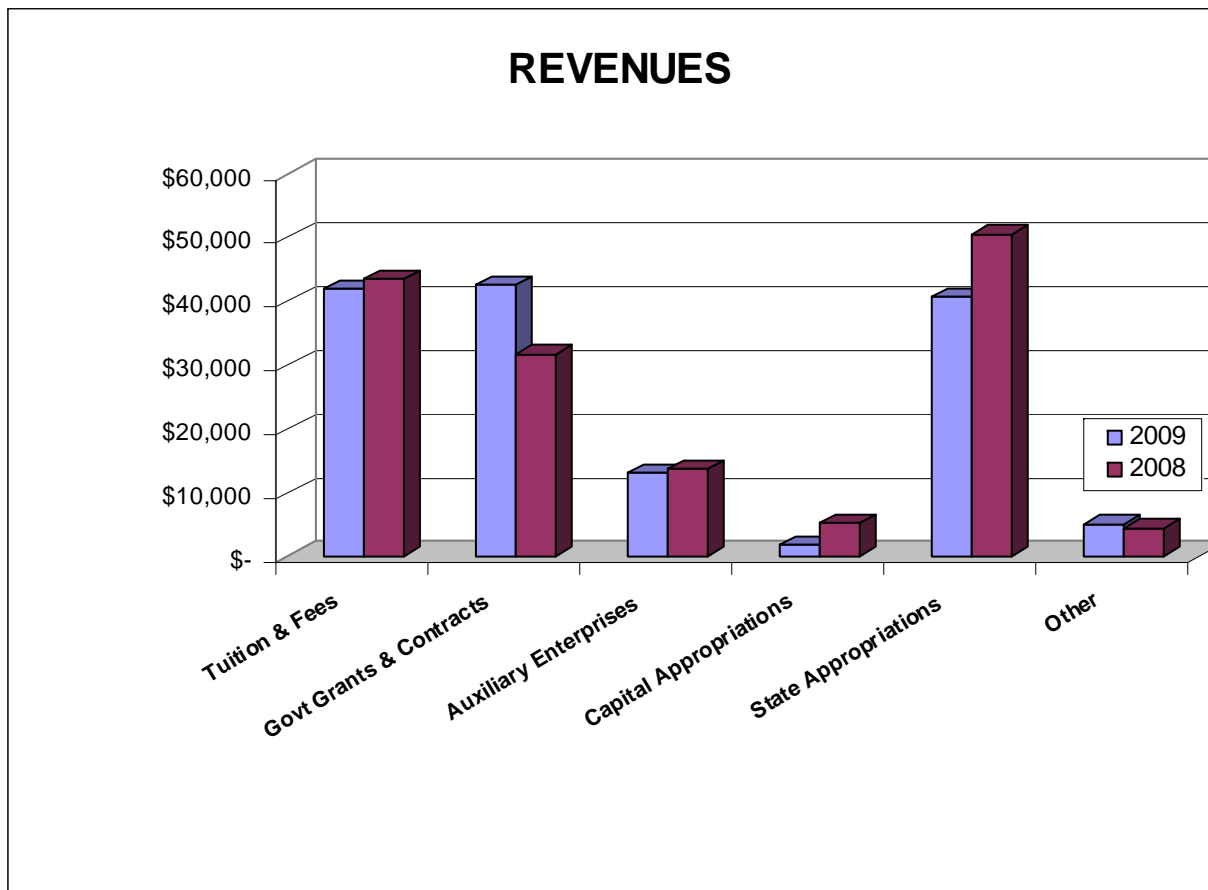
The Statement of Revenues, Expenses, and Changes in Net Assets presents the operating results of the university, as well as the nonoperating revenues and expenses. Annual state appropriations, while budgeted for operations, are considered non-operating revenues according to accounting principles generally accepted in the United States of America.

Statement of Revenues, Expenses, and Changes in Net Assets (in thousands of dollars)

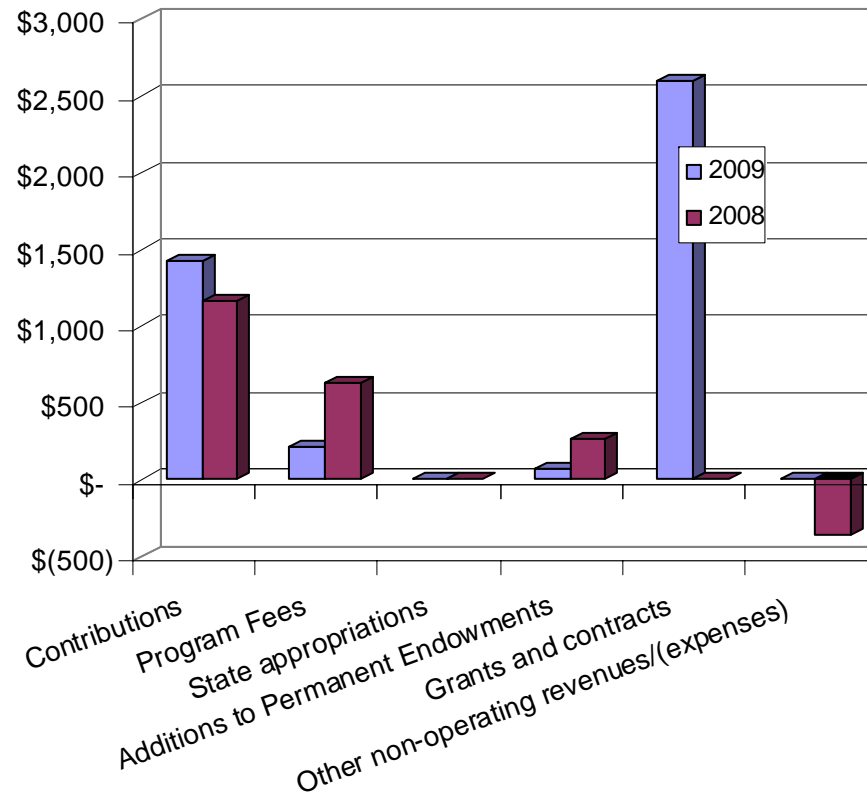
	INSTITUTION		COMPONENT UNIT	
	2009	2008	2009	2008
<b>Operating Revenues:</b>				
Net tuition and fees	\$ 41,875	\$ 43,596		
Grants and contracts	39,062	31,713		
Auxiliary	13,115	13,808		
Other	3,959	4,397	1,645	1,797
<b>Total Operating Revenue</b>	<b>98,011</b>	<b>93,514</b>	<b>1,645</b>	<b>1,797</b>
Operating expenses	169,701	167,979	1,409	1,146
<b>Operating loss</b>	<b>(71,690)</b>	<b>(74,465)</b>	<b>236</b>	<b>651</b>
<b>Nonoperating revenues and expenses:</b>				
State appropriations	44,259	50,552	-	-
Gifts	32	85	76	-
Grants and Contracts	18,735	19,341	2,026	-
Investment income	1,419	2,642	(1,966)	(357)
Other revenues and expenses	(2,522)	(2,001)		
<b>Total non-operating revenues and expenses</b>	<b>61,923</b>	<b>70,619</b>	<b>136</b>	<b>(357)</b>
<b>Income (loss) before other revenues expenses, gains, or losses</b>	<b>(9,767)</b>	<b>(3,846)</b>	<b>372</b>	<b>294</b>
<b>Other revenues, expenses, gains, or losses</b>				
Capital appropriations	1,692	5,225		
Capital grants and gifts	665	1,216		
Additions to permanent endowments		-		264
Other		(42)		
<b>Increase (decrease) in net assets</b>	<b>(7,410)</b>	<b>2,553</b>	<b>372</b>	<b>558</b>
<b>Net assets at beginning of period</b>	<b>178,315</b>	<b>175,762</b>	<b>34,327</b>	<b>33,769</b>
<b>Prior Period Adjustment</b>	<b>(463)</b>	<b>-</b>	<b>(684)</b>	<b>-</b>
<b>Net assets at end of year</b>	<b>\$ 170,442</b>	<b>\$ 178,315</b>	<b>\$ 34,015</b>	<b>\$ 34,327</b>

## Revenues

The following is a graphic illustration of revenues by source (both operating and nonoperating), which are used to fund the university's operating activities for the years ended June 30, 2009, and June 30, 2008 (amounts are presented in thousands of dollars).



# TSU Foundation Revenues



### Comparison of FY 2009 to FY 2008 - TSU

- Net tuition and fees and operating expenses decreased due to a correction in the allocation of the Scholarship Allowance due to an error in the prior year.
- Grants and Contracts for the University increased due to over \$3.2 million in Title III funds for the match of the funds related to the Consent Decree settlement.
- State Appropriations decreased due to the decline in the revenue collections for the State.
- Capital Appropriations decreased 66% with a \$2 million decline in expenses in FY09 for the Avon Williams Campus renovation and \$1 million decline in the Windows Replacement project.

### Comparison of FY 2009 to FY 2008 – TSU Foundation

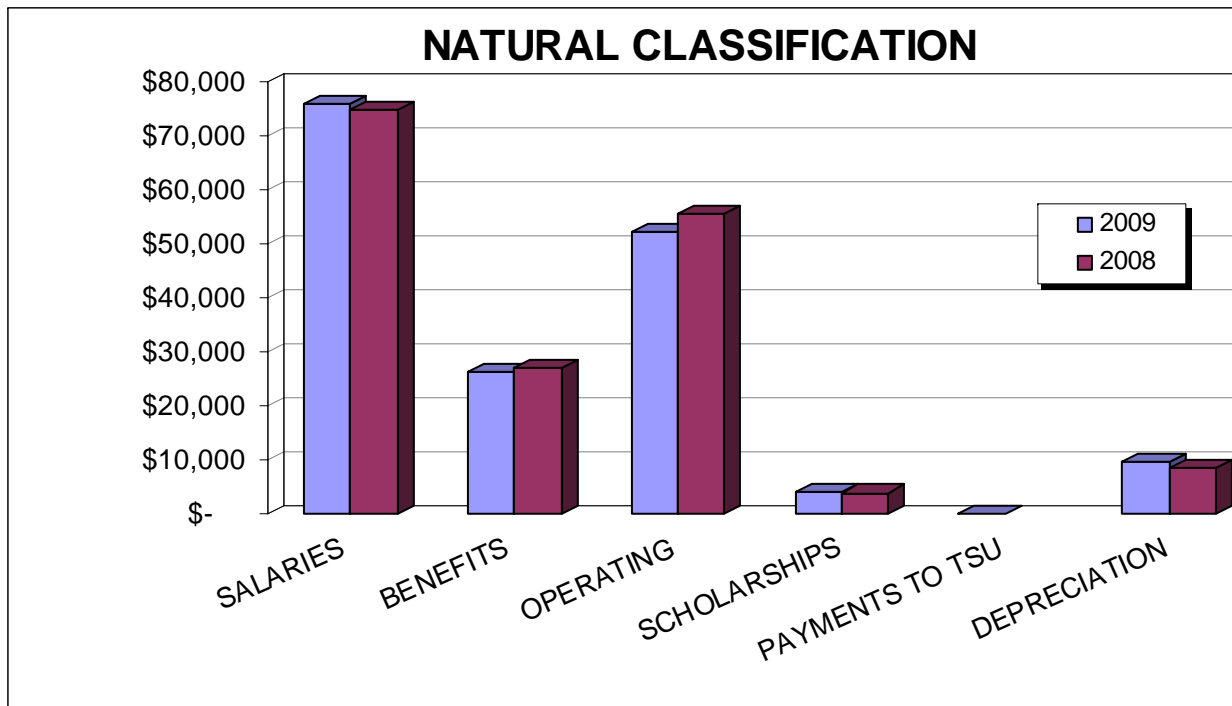
- Grants and Contracts for the Foundation increased due to over \$2.0 in Title III funds related to the Consent Decree settlement.

### Expenses

Operating expenses can be displayed in two formats, natural classification and program classification. Both formats are displayed below.

*Natural Classification*

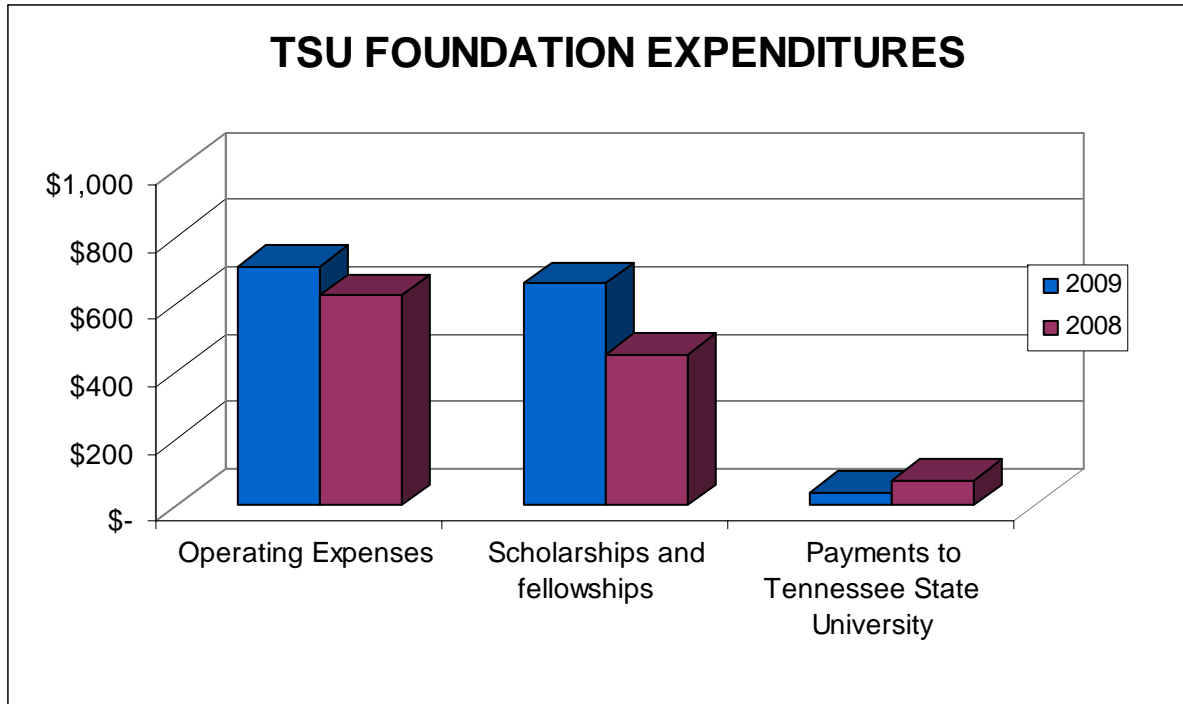
NATURAL CLASSIFICATION (in thousands of dollars)	UNIVERSITY		COMPONENT UNITS	
	2009	2008	2009	2008
SALARIES	\$ 74,731	\$ 75,773	\$ -	\$ -
BENEFITS	26,813	26,215	-	-
OPERATING	55,403	52,340	716	625
SCHOLARSHIPS	4,120	4,066	661	448
PAYMENTS TO TSU	-	-	32	73
DEPRECIATION	8,634	9,585	-	-
<b>TOTAL</b>	<b>\$ 169,701</b>	<b>\$ 167,979</b>	<b>\$ 1,409</b>	<b>\$ 1,146</b>





### Comparison of FY 2009 to FY 2008 – TSU

- Operating increased due to an increase utilities and an increase in non-capital expenditures for maintenance and repairs of University property.

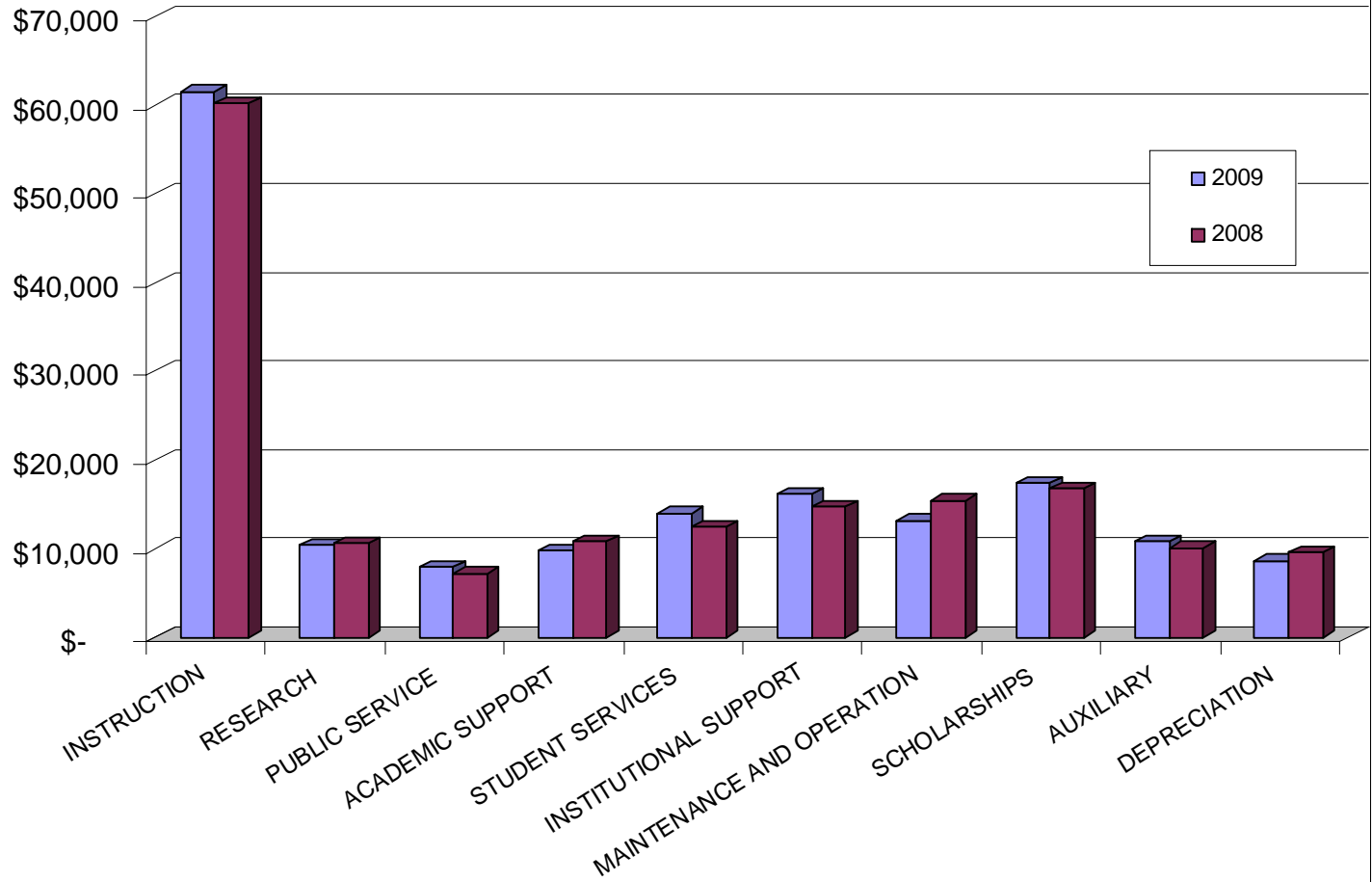


Comparison of FY 2009 to FY 2008

- Scholarship expenditures increased with the continued funding of scholarships following the removal of the hold of issuing new scholarships by the Foundation Board membership and the additional award of new scholarships.

PROGRAM CLASSIFICATION (in thousands of dollars)	UNIVERSITY	
	2009	2008
INSTRUCTION	\$ 61,682	\$ 60,284
RESEARCH	10,179	10,600
PUBLIC SERVICE	8,000	7,236
ACADEMIC SUPPORT	9,771	10,799
STUDENT SERVICES	14,007	12,522
INSTITUTIONAL SUPPORT	16,080	14,711
MAINTENANCE AND OPERATION	13,142	15,429
SCHOLARSHIPS	17,403	16,706
AUXILIARY	10,803	10,107
DEPRECIATION	8,634	9,585
TOTAL	\$ 169,701	\$ 167,979

# PROGRAM CLASSIFICATION



Comparison of FY 2009 to FY 2008

- Public Service increased with an additional state appropriation designated for the Cooperative Extension Program.
- Research decreased as a result of the reduction in funding from NASA and NSF.
- Maintenance and Operations increased due to an increase utilities and an increase in non-capital expenditures for maintenance and repairs of University property.

**The Statement of Cash Flows**

The Statement of Cash Flows provides information about cash receipts and cash payment during the year. This statement also assists user in assessing the university’s ability to generate net cash flows, its ability to meet its obligations as they come due, and its need for external financing.

The Statement of Cash Flows (in thousands of dollars)

	UNIVERSITY	
	2009	2008
Cash provided (used) by:		
Operating activities	\$ (55,642)	\$ (62,146)
Noncapital financing activities	63,006	69,964
Capital and related financing activities	(4,123)	(3,041)
Investing activities	(735)	2,710
Net increase (decrease) in cash	2,506	7,487
Cash, beginning of year	41,846	34,359
Cash, end of year	44,352	41,846

## Comparison of FY 2009 to FY 2008

- Cash provided by operating activities decreased as a result of increase use of cash for payments to employees and payments of benefits.
- Cash provided by investing activities decreased as a result of lower investment rates available.
- Cash provided from Non-capital financing activities increased with the additional receipt of Grants and Contracts for student aid.
- The university's liquidity improved during the year.

## Capital Assets and Debt Administration

### Capital Assets

The University had 172,466,111.56 invested in capital assets, net of accumulated depreciation of \$140,136,941.18 at June 30, 2009; and \$176,900,454.78 invested in capital assets, net of accumulated depreciation of \$132,275,353.17 at June 30, 2008. Depreciation charges totaled \$8,633,862.43 and \$9,585,634.75 for the years ended June 30, 2009, and June 30, 2008, respectively. Details of these assets are shown below.

### Schedule of Capital Assets, Net of Depreciation (in thousands of dollars)

	2009	2008
Land	\$ 9,525	\$ 9,525
Land Improvements	9,509	10,731
Buildings	127,398	132,333
Equipment	4,947	5,343
Library Holdings	7,897	7,809
Software	1,907	2,179
Project in Progress	11,283	8,980
Net Capital Assets	<u>\$ 172,466</u>	<u>\$ 176,900</u>

Projects in progress during the fiscal year 2009 included the renovation of the Avon Williams campus, installation of fire sprinkler systems in student housing, energy savings and performance contracting, and window replacements. Work will continue on the fire sprinkler systems and energy savings and performance contracting during FY10. These projects are funded by TSSBA. More detailed information about the university's capital assets is presented in Note 5 to the financial statements.

Debt

The university had \$39,939,353.56 and \$40,758,052.65 in debt outstanding at June 30, 2009, and June 30, 2008, respectively. The table below summarizes these amounts by type of debt instrument.

Schedule of Debt (in thousands of dollars)

	2009	2008
Bonds	\$ 39,890	\$ 36,661
Commercial Paper	49	4,097
Total	\$ 39,939	\$ 40,758

An additional amount over \$3.94 million was issued in Commercial Paper for Research and Sponsored Projects building, the Student Housing Fire Safety upgrade, and the Energy Savings Performance Contract. More detailed information about the university's long-term liabilities is presented in Note 7 to the financial statements. The Standard & Poor's rating for TSSBA AA with a stable outlook.

The ratings on debt issued by the Tennessee State School Bond Authority at June 30, 2009, were as follows:

Fitch	AA
Moody's Investor Service	Aa2
Standard & Poor's	AA

**Economic Factors That Will Affect the Future**

The Tennessee Board of Regents approved a 6.0% increase in maintenance and tuition fees for the 2009-10 academic year. The cost for students to attend the university exceeds the amount of financial aid available per student. This requires students to resort to alternative means of financing the cost of attending the university. The enrollment for the Fall 2010 semester is expected to be stable; however, the exact impact is unknown. It is also unknown the impact the economy will have on the level of state support the

university will receive. The university is not aware of any other factors that will have a significant affect on the financial position or results of operations.

### **Requests for Information**

This financial report is designed to provide a general overview of the institution's finances for all those with an interest in the university's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be directed to:

Ms. Cynthia B. Brooks  
Vice President for Business and Finance  
3500 John A. Merritt Boulevard  
Nashville, TN 37209

**Tennessee State University**  
**Unaudited Statement of Net Assets**  
**June 30, 2009**

	<b>Institution</b>	<b>Component Unit</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents (Notes 2 and 19 )	\$ 17,026,739.94	\$ 5,104,925.88
Short-term investments (Notes 3 and 19 )	1,452,866.90	202,143.02
Accounts, notes, and grants receivable (net) (Note 4 )	7,343,659.21	-
Inventories (at lower of cost or market)	36,011.67	-
Accrued interest receivable	1,764,143.22	-
Total current assets	27,623,420.94	5,307,068.90
Noncurrent assets:		
Cash and cash equivalents (Notes 2 and 19 )	27,326,035.44	3,705,699.75
Investments (Notes 3 and 19)	13,305,268.33	25,018,290.86
Accounts, notes, and grants receivable (net) (Note 4 )	2,504,327.12	-
Capital assets (net) (Note 5)	172,466,111.56	-
Total noncurrent assets	215,601,742.45	28,723,990.61
Total assets	\$ 243,225,163.39	\$ 34,031,059.51
<b>LIABILITIES</b>		
Current liabilities:		
Accounts payable	2,150,969.86	16,296.25
Accrued liabilities	6,031,214.29	-
Due to primary government	3,793,100.00	-
Student deposits	1,235,730.21	-
Deferred revenue	5,622,351.73	-
Compensated absences (Note 7 )	683,194.15	-
Accrued interest payable	332,310.97	-
Long-term liabilities, current portion (Note 7 )	1,756,569.37	-
Deposits held in custody for others	155,390.74	-
Other liabilities	43,556.38	-
Total current liabilities	21,804,387.70	16,296.25
Noncurrent liabilities:		
Net OPEB obligation (Note 12)	4,779,625.03	-
Compensated absences (Note 7)	4,466,818.50	-
Long-term liabilities (Note 7 )	38,182,787.31	-
Due to grantors (Note 7)	3,549,346.55	-
Total noncurrent liabilities	50,978,577.39	-
Total liabilities	\$ 72,782,965.09	\$ 16,296.25
<b>NET ASSETS</b>		
Invested in capital assets, net of related debt	132,526,754.88	-
Restricted for:		
Nonexpendable:		
Scholarships and fellowships	74,022.65	28,926,133.63
Research	-	-
Expendable:		
Scholarships and fellowships	1,132,272.58	4,680,661.83
Research	1,124,264.53	13,126.30
Instructional department uses	3,022,488.62	40,203.44
Loans	924,019.90	-
Other	1,310,931.61	179,385.76
Unrestricted (Note 9 )	30,327,443.53	175,252.30
Total net assets	\$ 170,442,198.30	\$ 34,014,763.26



**Tennessee State University**  
**Unaudited Statement of Revenues, Expenses, and Changes in Net Assets**  
**For the Year Ended June 30, 2009**

	<b>Institution</b>	<b>Component Unit</b>
<b>REVENUES</b>		
Operating revenues:		
Student tuition and fees ( net of scholarship allowances of	\$ 16,306,145.30	-
Gifts and contributions	-	\$ 1,432,373.10
Governmental grants and contracts	38,207,151.05	-
Non-governmental grants and contracts (Including from component units)	854,873.69	-
Sales and services of educational departments	3,702,096.05	-
Auxiliary enterprises:		
Residential life ( net of scholarship allowances of	\$ 1,001,606.03	-
all residential life revenues are used as security for revenue bonds, see Note 10 )	7,383,812.68	-
Bookstore ( net of scholarship allowances of	-	-
all bookstore revenues are used as security for revenue bonds, see Note 10 )	350,770.92	-
Food service (net of scholarship allowances of	-	-
all food service revenues are used as security for revenue bonds, see Note 10 )	4,612,131.46	-
Other auxiliaries	768,490.54	-
Other operating revenues	256,448.23	213,210.90
Total operating revenues	\$ 98,010,971.49	\$ 1,645,584.00

**Tennessee State University**  
**Unaudited Statement of Revenues, Expenses, and Changes in Net Assets**  
**For the Year Ended June 30, 2009**

	<b>Institution</b>	<b>Component Unit</b>
<b>EXPENSES</b>		
Operating Expenses		
Salaries and wages	\$ 74,730,730.22	\$ -
Benefits	26,813,107.03	-
Utilities, supplies, and other services	55,403,025.46	715,890.08
Scholarships and fellowships	4,119,922.91	661,600.45
Depreciation expense	8,633,862.43	-
Payments to or on behalf of TSU	-	31,886.59
Total operating expenses	169,700,648.05	1,409,377.12
Operating income (loss)	\$ (71,689,676.56)	\$ 236,206.88
<b>NONOPERATING REVENUES (EXPENSES)</b>		
State appropriations	44,259,635.00	-
Gifts, including	\$ 31,886.59	
from component unit(s) to institution and		
from MEAC to the ETSU Foundation	31,886.59	76,157.70
Grants and contracts	18,734,772.90	2,026,136.00
Investment income (net of investment expense of for the institution and for the component unit(s))	1,418,891.97	(1,966,488.97)
Interest on capital asset-related debt	(1,926,154.05)	-
Bond issuance costs	(348,056.02)	-
Other non-operating revenues/(expenses)	(248,017.15)	-
Net nonoperating revenues	61,922,959.24	135,804.73
Income before other revenues, expenses gains, or losses	(9,766,717.32)	372,011.61
Capital appropriations	1,691,569.46	-
Capital grants and gifts, including		
from component unit(s)	664,863.03	-
Total other revenues	2,356,432.49	-
Increase (decrease) in net assets	\$ (7,410,284.83)	\$ 372,011.61

**Tennessee State University**  
**Unaudited Statement of Revenues, Expenses, and Changes in Net Assets**  
**For the Year Ended June 30, 2009**

	<b>Institution</b>	<b>Component Unit</b>
<b>NET ASSETS</b>		
Net Assets -beginning of year	\$ 178,315,170.93	\$ 34,326,786.37
Prior period adjustment (Note 17 and 19 )	(462,687.80)	(684,034.72)
Net Assets - end of year	\$ 170,442,198.30	\$ 34,014,763.26

The notes to the financial statements are integral part of this statement.

**Tennessee State University**  
**Unaudited Statement of Cash Flows**  
**for the Year Ended June 30, 2009**

		<b>Institution</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Tuition and fees	\$	41,383,323.69
Grants and contracts		44,023,182.41
Sales and services of educational activities		3,701,540.82
Payments to suppliers and vendors		(55,423,732.72)
Payments to employees		(75,155,018.39)
Payments for benefits		(24,072,573.51)
Payments for scholarships and fellowships		(4,119,922.91)
Loans issued to students and employees		(139,301.19)
Collection of loans from students and employees		550,089.28
Interest earned on loans to students		75,740.09
Auxiliary enterprise charges:		
Residence halls		7,447,647.84
Bookstore		350,770.92
Food services		4,612,131.46
Other auxiliaries		867,891.62
Other receipts (payments)		256,448.23
Net cash provided (used) by operating activities	\$	(55,641,782.36)
<b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES</b>		
State appropriations	\$	44,231,700.00
Gifts and grants received for other than capital or endowment purposes, including from (component unit) to the institution and from MEAC to the ETSU Foundation)	\$	31,886.59
Changes in deposits held for others		18,766,659.49
Net cash provided (used) by non-capital financing activities	\$	7,817.29

**Tennessee State University**  
**Unaudited Statement of Cash Flows**  
**for the Year Ended June 30, 2009**

		<u>Institution</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>		
Proceeds from capital debt	\$	6,170,005.78
Capital - state appropriation		1,725,413.01
Capital grants and gifts received, including from (component unit)		1,497,958.51
Purchase of capital assets and construction		(4,199,979.21)
Principal paid on capital debt and lease		(6,950,115.87)
Interest paid on capital debt and lease		(1,899,646.76)
Bond issue costs paid on new debt issue		(466,778.14)
Net cash provided (used) by capital and related financing activities	\$	<u>(4,123,142.68)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sales and maturities of investments	\$	9,848,989.36
Income on investments		1,271,128.77
Purchase of investments		(11,855,588.37)
Net cash provided (used) by investing activities	\$	<u>(735,470.24)</u>
Net increase (decrease) in cash and cash equivalents		2,505,781.50
Cash and cash equivalents - beginning of year		41,846,993.88
Cash and cash equivalents - end of year (Note 2 )	\$	<u><u>44,352,775.38</u></u>

**Tennessee State University**  
**Unaudited Statement of Cash Flows**  
**for the Year Ended June 30, 2009**

		<b>Institution</b>
<b>RECONCILIATION OF OPERATING INCOME/(LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>		
Operating income/(loss)	\$	(71,689,676.56)
Adjustments to reconcile operating loss to net cash provided (used) by operating activities:		
Depreciation expense		-
Other adjustments		55,135.00
Change in assets and liabilities:		
Receivables, net		(50,730.48)
Prepaid/deferred items		150.00
Accounts payable		27,011.06
Accrued liabilities		2,321,001.34
Deferred revenues		1,188,018.55
Deposits		(3,264.20)
Compensated absences		(45,684.53)
Due to grantors		3,922,395.03
Net cash provided (used) by operating activities	\$	(64,275,644.79)
<b>Non-cash transactions</b>		
Unrealized gains/(losses) on investments		61,760.92
Loss on disposal of capital assets		(787,526.54)
Bad debt expense		(84,343.90)
On-behalf payments		55,135.00
On-behalf expense		(55,135.00)

The notes to the financial statements are integral part of this statement.

TENNESSEE BOARD OF REGENTS  
*Tennessee State University*

Standard Notes to the Financial Statements  
June 30, 2009

1. Summary of Significant Accounting Policies

REPORTING ENTITY

The University is a part of the State University and Community College System of Tennessee (Tennessee Board of Regents). This system is a component unit of the State of Tennessee because the state appoints a majority of the system's governing body and provides financial support; the system is discretely presented in the Tennessee Comprehensive Annual Financial Report.

The financial statements present only that portion of the Tennessee Board of Regents' activities that is attributable to the transactions of Tennessee State University.

The Tennessee State University Foundation is considered a component unit of the university. Although the university does not control the timing or amount of receipts from the foundation, the majority of resources, or income thereon, that the foundation holds and invests are restricted to the activities of the university by the donors. Because these restricted resources held by the foundation can only be used by, or for the benefit of, the university, the foundation is considered a component unit of the university and is discretely presented in the university's financial statements. See Note 19 for more detailed information about the component unit and how to obtain the report.

BASIS OF PRESENTATION

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America applicable to governmental colleges and universities engaged in business-type activities as prescribed by the Governmental Accounting Standards Board (GASB).

BASIS OF ACCOUNTING

For financial statement purposes, the university is considered a special-purpose government engaged only in business-type activities. Accordingly, the financial statements have been prepared using the economic resources measurement focus and the accrual basis of

accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. All significant interfund transactions have been eliminated.

Private-sector standards of accounting and financial reporting issued prior to December 1, 1989, generally are followed to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board (GASB). The university has the option of following private-sector guidance issued subsequent to November 30, 1989, subject to the above limitation. The university has elected not to follow private-sector guidance issued subsequent to November 30, 1989.

Amounts reported as operating revenues include: 1) tuition and fees, net of waivers and discounts, 2) certain federal, state, local and private grants and contracts, 3) sales and services of auxiliary enterprises, and 4) other sources of revenue. Operating expenses for the university include: 1) salaries and wages, 2) employee benefits, 3) scholarships and fellowships, 4) depreciation, and 5) utilities, supplies, and other services.

All other activity is nonoperating in nature. This activity includes: 1) state appropriations for operations, 2) investment income, 3) bond issuance costs, 4) interest on capital asset-related debt, and 5) gifts and non-exchange transactions.

When both restricted and unrestricted resources are available for use, generally it is the university's policy to use the restricted resources first.

#### CASH EQUIVALENTS

This classification includes instruments that are readily convertible to known amounts of cash and have original maturities of three months or less.

#### INVENTORIES

Inventories are valued at the lower of cost or market. All other items are maintained on an average cost or first-in, first-out basis.

#### COMPENSATED ABSENCES

The University's employees accrue annual leave at varying rates, depending upon length of service or classification. Some employees also earn compensatory time. The amount of these liabilities and their related benefits are reported in the Statement of Net Assets.



## CAPITAL ASSETS

Capital assets, which include property, plant, equipment, library holdings, and software, are reported in the Statement of Net Assets at historical cost or at fair value at date of donation, less accumulated depreciation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend the assets' useful lives are not capitalized.

A capitalization threshold of \$100,000 is used for buildings and \$50,000 is used for infrastructure. Equipment is capitalized when the unit acquisition cost is \$5,000 or greater. The capitalization threshold for additions and improvements to buildings and land is set at \$50,000. The capitalization threshold for software is set at \$100,000.

These assets, with the exception of land, are depreciated/amortized using the straight-line method over the estimated useful lives of the assets, which range from 5 to 40 years.

## NET ASSETS

The university's net assets are classified as follows:

**INVESTED IN CAPITAL ASSETS, NET OF RELATED DEBT:** This represents the university's total investment in capital assets, net of outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of invested in capital assets, net of related debt.

**RESTRICTED NET ASSETS – NONEXPENDABLE:** Nonexpendable restricted net assets consist of endowment and similar type funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may be expendable or added to principal.

**RESTRICTED NET ASSETS – EXPENDABLE:** Restricted expendable net assets include resources in which the university is legally or contractually obligated to spend in accordance with restrictions imposed by external third parties.

**UNRESTRICTED NET ASSETS:** Unrestricted net assets represent resources derived from student tuition and fees, state appropriations, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the university, and may be used at the discretion of the university to meet current expenses for any purpose. The auxiliary enterprises are substantially self-supporting activities that provide services for students, faculty, and staff.

## SCHOLARSHIP DISCOUNTS AND ALLOWANCES

Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship discount and allowances in the statement of revenues, expenses, and changes in net assets. Scholarship discounts and allowances are the difference between the stated charge for goods and services provided by the university, and the amount that is paid by the student and/or third parties making payments on the students' behalf. Certain governmental grants, such as Pell grants, and other Federal, state or non-governmental programs are recorded as either operating or non-operating revenues in the university's financial statements. To the extent that revenues from such programs are used to satisfy tuition and fees and other student charges, the university has recorded a scholarship discount and allowance.

### 2. Cash

This classification includes demand deposits and petty cash on hand. At June 30, 2009, cash consists of \$3,129,556.65 in bank accounts, \$4,850 of petty cash on hand, \$39,793,391.32 in the State of Tennessee Local Government Investment Pool administered by the State Treasurer, \$1,424,977.41 in the LGIP Deposits – Capital Projects account.

LGIP Deposits – Capital Projects - Payments related to the university's capital projects are made by the State of Tennessee's Department of Finance and Administration. The university's estimated local share of the cost of each project is held in a separate Local Government Investment Pool (LGIP) account. As expenses are incurred, funds are withdrawn from the LGIP account by the Tennessee Board of Regents and transferred to the Department of Finance and Administration. The funds in the account are not available to the university for any other purpose until the project is completed and the Tennessee Board of Regents releases any remaining funds.

### 3. Investments

All investments permitted to be reported at fair value under GASB Statement 31 are reported at fair value, including those with a maturity date of one year or less at the time of purchase.

As of June 30, 2009, the university had the following investments and maturities.

Investment Type	Fair Value	Investment Maturities (In Years)			
		Less than 1	1 to 5	6 to 10	More than 10
US Agencies	14,371,142.44	\$1,065,874.11	9,957,098.98	2,064,155.64	1,284,013.71
Certificates of De	386,992.79	386,992.79			
Total	\$14,758,135.23	\$1,452,866.90	\$9,957,098.98	\$2,064,155.64	\$1,284,013.71

Interest Rate Risk. Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of a debt investment. The university does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Credit Risk. Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The university is authorized by statute to invest funds in accordance with Tennessee Board of Regents policies. Under the current policy, funds other than endowments may be invested only in obligations of the United States or its agencies which are backed by the full faith and credit of the United States, repurchase agreements for United States securities, certificates of deposit in banks and savings and loan associations, banker's acceptances, commercial paper, money market mutual funds and the State of Tennessee Local Government Investment Pool. The policy requires that investments of endowments in equity securities be limited to funds from private gifts or other sources external to the university and that endowment investments be prudently diversified. Securities are rated using Standard and Poor's, Moody's, and/or Fitch's and are presented below using the Standard and Poor's rating scale. TBR policy restricts investments in banker's acceptances and commercial paper. The policy requires that prime banker's acceptances must be issued by domestic banks with a minimum AA rating or foreign banks with an AAA long-term debt rating by a majority of the rating services that have rated the issuer. The policy further requires that commercial paper must be issued by corporations with a minimum rating of A1 or equivalent as provided by a majority of the rating services that rate the issuer. If there is no long-term debt rating, the short-term debt must be rated A1 by all rating services (minimum of two). Commercial paper of a banking institution must not be purchased.

As of June 30, 2009, the university's investments were rated as follows:

Investment Type	Fair Value	Credit Quality Rating	
		AAA	Unrated
LGIP	\$ 41,218,368.73		\$ 41,218,368.73
US Agencies	14,371,142.44	\$ 14,371,142.44	
Total	\$ 55,589,511.17	\$ 14,371,142.44	\$ 41,218,368.73

Concentration of Credit Risk. TBR policy restricts investments in banker's acceptances, commercial paper, and money market mutual funds. The policy limits banker's acceptances to not exceed twenty percent of total investments on the date of acquisition and limits the combined amount of banker's acceptances and commercial paper to not exceed thirty-five percent of total investments at the date of acquisition. Additionally, no more than five percent of total investments at the date of acquisition may be invested in the commercial paper of a single issuer. The policy further limits the total holdings of an issuer's commercial paper to not more than two percent of the issuing

corporation's total outstanding commercial paper. TBR policy limits investments in money market mutual funds to not exceed ten percent of total investments on the date of acquisition.

More than 5 percent of the university's investments were invested in the following single issuers:

Issuer	Percentage of Total Investments
Federal National Mortgage Assn	28%
Federal Home Loan Mortgage Co	23%
Federal Home Loan Mortgage Assn	10%
Federal Home Loan Bank	22%
Federal Farm Credit Banks	14%

4. Accounts, Notes, and Grants Receivable

Accounts receivable included the following:

	June 30, 2009
Student accounts receivable	\$ 3,533,901.43
Grants receivable	5,422,457.27
Notes receivable	23,927.97
State appropriation receivable	221,554.58
Other receivables	451,023.11
Subtotal	<u>9,652,864.36</u>
Less allowance for doubtful account	(1,965,173.86)
Total	<u>\$ 7,687,690.50</u>

Federal Perkins Loan Program funds include the following:

	June 30, 2009
Perkins loans receivable	\$ 18,388,832.73
Less allowance for doubtful accounts	<u>(16,228,536.90)</u>
Total	<u>\$ 2,160,295.83</u>

5. Capital Assets

Capital asset activity for the year ended June 30, 2009, was as follows:

	<u>Beg. Balance</u>	<u>Additions</u>	<u>Transfers</u>	<u>Reductions</u>	<u>End Balance</u>
Land	\$ 9,525,009.24				\$ 9,525,009.24
Land Improvement & Infrastructure	39,043,809.26				39,043,809.26
Buildings	209,416,195.86				209,416,195.86
Equipment	25,406,037.02	1,017,307.47		(934,618.42)	25,488,726.07
Library Holdings	14,124,906.31	1,667,289.71		(625,182.64)	15,167,013.38
Software	2,679,599.36			-	2,679,599.36
Projects in Progress	8,980,250.90	2,302,448.67			11,282,699.57
Total	<u>\$ 309,175,807.95</u>	<u>\$ 4,987,045.85</u>	<u>\$ -</u>	<u>\$ (1,559,801.06)</u>	<u>\$ 312,603,052.74</u>
Less Accumulated Depreciation:					
Land Improvement & Infrastructure	28,312,709.88	1,221,758.22			29,534,468.10
Buildings	77,083,556.67	4,934,216.82			82,017,773.49
Equipment	20,062,998.58	1,352,481.76		(873,353.03)	20,542,127.31
Software	500,021.43	272,447.24			772,468.67
Library Holdings	6,316,066.61	1,579,219.64		(625,182.64)	7,270,103.61
Total Accum. Depreciation	<u>132,275,353.17</u>	<u>9,360,123.68</u>	<u>-</u>	<u>(1,498,535.67)</u>	<u>140,136,941.18</u>
Capital asset, net	<u>176,900,454.78</u>	<u>(4,373,077.83)</u>	<u>-</u>	<u>(61,265.39)</u>	<u>172,466,111.56</u>

6. Accounts Payable

Accounts payable included the following:

June 30, 2009	
Vendors Payable	\$ 1,760,982.41
Other payables	389,987.45
<b>Total</b>	<b>\$ 2,150,969.86</b>

7. Long-term Liabilities

Long term liability activity for the year ended June 30, 2009, was as follows:

	Beg. Balance	Additions	Reductions	End Balance	Curr. Portion
Payables:					
TSSBA debt:					
Bond	\$ 36,660,849.96	\$ 5,046,255.58	\$ (1,817,073.86)	\$ 39,890,031.68	1,756,569.37
Commercial Paper	4,097,202.69	1,148,590.17	(5,196,467.86)	49,325.00	
<b>Subtotal</b>	<b>\$ 40,758,052.65</b>	<b>\$ 6,194,845.75</b>	<b>\$ (7,013,541.72)</b>	<b>\$ 39,939,356.68</b>	<b>\$ 1,756,569.37</b>
Other Liabilities:					
Compensated Absences	\$ 5,195,697.18	\$ 128,441.64	\$ (174,126.17)	\$ 5,150,012.65	\$ 683,194.15
Due to Grantor	3,420,051.52	137,622.29	(8,327.26)	3,549,346.55	
Net OPEB Obligation	2,001,090.08	2,778,534.95		4,779,625.03	
<b>Subtotal</b>	<b>\$ 10,616,838.78</b>	<b>\$ 3,044,598.88</b>	<b>\$ (182,453.43)</b>	<b>\$ 13,478,984.23</b>	<b>\$ 683,194.15</b>
<b>Total Long-Term Liabilities</b>	<b>\$ 51,374,891.43</b>	<b>\$ 9,239,444.63</b>	<b>\$ (7,195,995.15)</b>	<b>\$ 53,418,340.91</b>	<b>\$ 2,439,763.52</b>

TSSBA Debt - Bonds Payable

Bonds, with interest rates ranging from 3.25% to 5.13%, were issued by the Tennessee State School Bond Authority. The bonds are due serially until 2032 and are secured by pledges of the facilities' revenues to which they relate and certain other revenues and fees of the university, including state appropriations, see Note 10 for further details. The bonded indebtedness with the Tennessee State School Bond Authority included in long-term liabilities on the Statement of Net Assets is shown net of assets held by the authority in the debt service reserve and net of unexpended debt proceeds. The reserve amount was \$805,473.56 at June 30, 2009. Unexpended debt proceeds were \$ 44,262.21 at June 30, 2009.

Debt service requirements to maturity for the university's portion of TSSBA bonds at June 30, 2009, are as follows:

For the Year(s) Ending June 30	Principal	Interest	Total
2010	\$ 1,756,569.37	\$ 1,965,358.65	\$ 3,721,928.02
2011	2,191,104.09	1,869,448.74	4,060,552.83
2012	2,296,833.44	1,774,019.77	4,070,853.21
2013	2,378,345.14	1,678,048.66	4,056,393.80
2014	2,484,823.22	1,565,070.01	4,049,893.23
2015-2019	11,891,348.04	6,136,813.19	18,028,161.23
2020-2024	9,474,635.88	3,347,916.73	12,822,552.61
2025-2029	6,003,477.00	1,117,340.36	7,120,817.36
2030-2034	1,412,895.50	143,675.48	1,556,570.98
Total	\$ 39,890,031.68	\$ 19,597,691.59	\$ 59,487,723.27

#### TSSBA Debt - Commercial Paper

The Tennessee State School Bond Authority issues commercial paper to finance costs of various capital projects during the construction phase. When projects are placed in service, long-term, fixed-rate debt is issued by TSSBA to finance the project over its useful payback period and the commercial paper is redeemed. The amount outstanding for projects at the university was \$49,325.00 at June 30, 2009.

For the commercial paper program, the Tennessee State School Bond Authority maintains an interest rate reserve fund. The university contributes amounts to the reserve fund based on the amounts drawn. The principal of the reserve will be contributed to pay off notes or credited back to the university when the notes are converted to bonds. The interest earned on the reserve is used to pay interest due during the month.

More detailed information regarding the bonds and commercial paper can be found in the notes to the financial statements in the financial report for the Tennessee State School Bond Authority. That report is available on the state's website at <http://tn.gov/comptroller/bf/tssbacafr.htm>.

#### 8. Endowments

If a donor has not provided specific instructions to Tennessee State University, state law permits the university to authorize for expenditure the net appreciation (realized and unrealized) of the investments of endowment funds. When administering its power to spend net appreciation, the university is required to consider the university's long-term and short-term needs, present and anticipated financial requirements, expected total return on its investments, price-level trends, and general economic conditions. Any net appreciation that is spent is required to be spent for the purposes for which the endowment was established.

The University chooses to spend only a portion of the investment income each year. Under the spending plan established by the university, a scholarship is awarded to a student whose residence is in the county specified by the donor has been authorized for expenditure. The remaining amount, if any, is retained to be used in future years when the amount computed using the spending plan exceeds the investment income. At June 30, 2009, net appreciation of \$41,821.81 is available to be spent, of which \$41,821.81 is included in restricted net assets expendable for scholarships and fellowships.

9. Unrestricted Net Assets

Unrestricted net assets include funds that have been designated for specific purposes. These purposes include the following:

	<u>FY 2009</u>
Working Capital	\$ 1,153,647.92
Encumbrances	2,091,228.25
Designated Fees	902,067.79
Auxiliaries	2,772,956.73
Quasi-Endowment	
Plant Construction	14,880,018.74
Renewal and Replacement of Equipment	8,551,881.45
Undesignated balance	(24,357.35)
Total	<u>\$ 30,327,443.53</u>

10. Pledged Revenues

The University has pledged certain revenues and fees, including state appropriations, to repay \$39,890,031.68 in revenue bonds issued from December 1989 to November 2008. Proceeds from the bonds provided financing for Dormitory Renovations, Student Housing/Apartments, North Campus Improvements, Chiller Replacement, Research and Sponsored Programs Building, Student Housing Fire Suppression, Energy Savings Performance Contracting, and Avon Williams Campus. The bonds are payable through 2032. Annual principal and interest payments on the bonds are expected to require 3% of available revenues. The total principal and interest remaining to be paid on the bonds is \$59,487,723.27. Principal and interest paid for the current year and total available revenues were \$3,671,714.08 and \$118,100,724.23 , respectively.

11. Pension Plans



## Defined Benefit Plan

Plan Description - The University contributes to the State Employees, Teachers, and Higher Education Employees Pension Plan (SETHEEPP), a cost-sharing multiple-employer defined benefit pension plan administered by the Tennessee Consolidated Retirement System (TCRS). TCRS provides retirement, death, and disability benefits as well as annual cost-of-living adjustments to plan members and their beneficiaries. Title 8, Chapters 34-37, Tennessee Code Annotated, establishes benefit provisions. State statutes are amended by the Tennessee General Assembly.

The TCRS issues a publicly available financial report that includes financial statements and required supplementary information for SETHEEPP. That report is available on the state's website at <http://www.state.tn.us/treasury/tcrs/index.html>.

Funding Policy - Plan members are noncontributory. The university is required to contribute at an actuarially determined rate. The current rate is 13.02% of annual covered payroll. The contribution requirements of the university are established and may be amended by the TCRS Board of Trustees. The university's contributions to TCRS for the years ending June 30, 2009, 2008, and 2007 were \$3,926,390.23, \$ 4,089,428.71, and \$3,928,524.36 respectively, equal to the required contributions for each year.

## Federal Retirement Program

Plan Description – The University contributes to the Federal Retirement Program, a cost-sharing multiple-employer defined benefit pension plan administered by the Civil Service Retirement System (CSRS) for participants employed prior to January 1, 1984, and the Federal Employees Retirement System (FERS) for participants employed after December 31, 1983. Both systems provide retirement, death, and disability benefits as well as annual cost-of-living adjustments to plan members and beneficiaries. All regular full-time employees of the Tennessee State University Agricultural Extension Service who hold federal appointments for 51% or more of their time are required to participate in either one of the two Federal Retirement Programs. For both systems, benefit provisions are established in federal statutes. Federal statutes are amended by the U.S. Congress. All the university's extension employees currently participate in CSRS.

The CSRS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to the Office of Personnel Management, Retirement Information Office, P.O. Box 45, Boyers, Pennsylvania, 16017-0045, or by calling (202) 606-0500.

Funding Policy – Participating employees and the university are required to contribute to the CSRS plan. Contribution requirements are established and may be amended by federal statutes. The university was required to contribute 7% of covered payroll to the CSRS plan. Employees were required to contribute 7% of the covered payroll. Contributions to CSRS for the year ended June 30, 2009, were \$ 52,581.80, which consisted of \$26,290.90 from the university and \$ 26,290.90 from the employees; contributions for the year ended

June 30, 2008, were \$57,048.80, which consisted of \$28,524.40 from the university and \$ 28,524.40 from the employees; contributions for the year ended June 30, 2007, were \$55,393.80, which consisted of \$27,996.90 from the university and \$27,396.90 from the employees. Contributions met the requirements for each year.

### Defined Contribution Plans

Plan Description – The University contributes to three defined contribution plans: Teachers Insurance and Annuity Association-College Retirement Equities Fund (TIAA-CREF), Aetna Life Insurance and Annuity Company, and Variable Annuity Life Insurance Company (VALIC). These plans are administered by the Tennessee Department of the Treasury. Each plan provides retirement benefits to faculty and staff who are exempt from the overtime provisions of the Fair Labor Standards Act and who waive membership in the TCRS. Benefits depend solely on amounts contributed to the plan plus investment earnings. Plan provisions are established by state statute in Title 8, Chapter 35, Part 4, Tennessee Code Annotated. State statutes are amended by the Tennessee General Assembly.

Funding Policy – Plan members are noncontributory. The university contributes an amount equal to 10% of the employee’s base salary up to the social security wage base and 11% above the social security wage base. Contribution requirements are established and amended by state statute. The contribution made by the university to the plans for the year ended June 30, 2009, was \$ 4,592,990.61 and for the year ended June 30, 2008, was \$4,777,916.81. Contributions met the requirements for each year.

## 12. Other Postemployment Benefits

Healthcare is the only “other postemployment benefit” (OPEB) provided to employees. The State of Tennessee administers a group health insurance program that provides postemployment health insurance benefits to eligible university retirees. This program includes two plans available to higher education employees – the State Employee Group Plan and the Medicare Supplement Plan. Both plans are agent multiple-employer defined benefit OPEB plans. Benefits are established and amended by an insurance committee created by Tennessee Code Annotated (TCA) 8-27-101. Prior to reaching age 65, all members have the option of choosing a preferred provider organization (PPO), point of service (POS), or health maintenance organization (HMO) plan for healthcare benefits. Subsequent to age 65, members who are also in the state’s retirement system may participate in a state-administered medicare supplement that does not include pharmacy. The state makes on-behalf payments to the medicare supplement plan for the university’s eligible retirees, see Note 18. The plans are reported in the State of Tennessee Comprehensive Annual Financial Report (CAFR). The CAFR is available on the state’s website at <http://tennessee.gov/finance/act/cafr.html>.

Funding Policy. The premium requirements of plan members are established and may be amended by the insurance committee. The plans are self-insured and financed on a pay-as-you-go basis with the risk shared equally among the participants. Claims liabilities of the plan are periodically computed using actuarial and statistical techniques to establish premium rates. In accordance with TCA 8-27-205(b), retirees not eligible for Medicare pay a percentage of the total state premium under the State Employee Group Plan based on years of

service, leaving a portion of retiree premiums effectively subsidized by contributions to the State Employee Group Plan for active employees. Retirees with 30 years of service pay 20% of the total premium under the State Employee Group Plan. Retirees with 20 years but less than 30 years of service pay 30% of the total premium under the State Employee Group Plan. Retirees 55 and older with less than 20 years but more than 10 years of service pay 40% of the total premium under the State Employee Group Plan. Contributions for the State Employee Group Plan for the year ended June 30, 2009, were \$12,140,134.28 which consisted of \$10,008,607.54 from the university and \$2,131,526.74 from the employees.

Annual OPEB Cost and Net OPEB Obligation

	State Plan
Annual Required Contribution (ARC)	\$ 3,128,000.00
Interest on the net OPEB obligation	90,049.05
Adjustment to the ARC	(87,644.10)
Annual OPEB cost	3,130,404.95
Amount of contribution	(351,870.00)
Increase/decrease in net OPEB	2,778,534.95
Net OPEB Obligation - beginning of year	2,001,090.08
Net OPEB Obligation - end of year	4,779,625.03

Year-End	Plan	Annual OPEB Cost	Percentage of Annual OPEB Cost Contributed	Net OPEB Obligation at Year-End
6/30/2009	State Employment Group Plan	\$ 3,130,404.95	10.8%	\$ 4,779,625.03

Funded Status and Funding Progress. The funded status of the plan as of June 30, 2009, was as follows:

	State Plan
Actuarial valuation date	July 1, 2007
Actuarial accrued liability (AAL)	26,258,000.00
Actuarial value of plan assets	-
Unfunded actuarial accrued liability (UAAL)	26,258,000.00
Actuarial value of assets as a % of the AAL	0%
Covered payroll (active plan members)	92,730,202.17
UAAL as percentage of covered payroll	28.30%

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future, and actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. The schedule of funding progress, presented as RSI following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

Actuarial Methods and Assumptions. Calculations are based on the types of benefits provided under the terms of the substantive plan at the time of each valuation and on the pattern of sharing of costs between the employer and plan members to that point. Actuarial calculations reflect a long-term perspective. Consistent with that perspective, actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets.

In the July 1, 2007, actuarial valuation, the Projected Unit Credit actuarial cost method was used. The actuarial assumptions included a 4.5% investment rate of return (net of administrative expenses) and an annual healthcare cost trend rate of 7% initially, increased to 11% in the second year and then reduced by decrements to an ultimate rate of 5% after twelve years. Both rates include a 3% inflation assumption.

The unfunded actuarial accrued liability is being amortized as a level percentage of payroll on a closed basis over a 30 year period beginning with July 1, 2007.

13. Chairs of Excellence

The University had \$3,781,056.47 on deposit at June 30, 2009, with the State Treasurer for its Chairs of Excellence program. These funds are held in trust by the state and are not included in these financial statements.

14. Insurance-Related Activities

It is the policy of the state not to purchase commercial insurance for the risks of losses for general liability, automobile liability, professional malpractice, and workers' compensation. The state's management believes it is more economical to manage these risks internally and set aside assets for claim settlement in its internal service fund, the Risk Management Fund. The state purchases commercial insurance for real property, flood, earthquake, and builder's risk losses and surety bond coverage on the state's officials and employees. The amounts of settlements have not exceeded insurance coverage for each of the three past fiscal years. The Risk Management Fund is also responsible for claims for damages to state owned property up to the amount of the property insurance aggregate deductible amount. The insurance policy deductibles vary from \$25,000 per occurrence, depending on the type of coverage, to an aggregate of \$5 million.

The University participates in the Risk Management Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the university based on a percentage of the university's expected loss costs, which include both experience and exposures. This charge considers recent trends in actual claims experience of the state as a whole. An actuarial valuation is performed as of fiscal year-end to determine the fund liability and premium allocation. Information regarding the determination of the claims liabilities and the changes in the balances of the claims liabilities for the years ended June 30, 2009, and June 30, 2008, are presented in the Tennessee Comprehensive Annual Financial Report. The CAFR is available on the state's website at <http://tennessee.gov/finance/act/cafr.html>. Since the university participates in the Risk Management Fund, it is subject to the liability limitations under the provisions of the Tennessee Claims Commission Act, Tennessee Code Annotated, Section 9-8-101 et seq. Liability for negligence of the university for bodily injury and property damage is limited to \$300,000 per person and \$1,000,000 per occurrence. The limits of liability under workers' compensation are set forth in Tennessee Code Annotated, Section 50-6-101 et seq. Claims are paid through the state's Risk Management Fund. The amount of cash and cash equivalents designated for payment of claims held by the Risk Management Fund at June 30, 2009, was not available. At June 30, 2008, the Risk Management Fund held \$123.9 million in cash and cash equivalents designated for payment of claims.

At June 30, 2009, the scheduled coverage for the university was \$422,658,400.00 for buildings and \$84,475,500.00 for contents.

The state has also set aside assets in the Employee Group Insurance Fund, an internal service fund, to provide a program of health insurance coverage for the employees of the state with the risk retained by the state. The university participates in the Employee Group Insurance Fund. The fund allocates the cost of providing claims servicing and claims payment by charging a premium to the university based on estimates of the ultimate cost of claims that have been reported but not settled and of claims that have been incurred but not reported. Employees and providers have 13 months to file medical claims.

15. Commitments and Contingencies

Sick Leave - The University records the cost of sick leave when paid. Generally, since sick leave (earned one day per month with unlimited accumulation) is paid only when an employee dies or is absent because of illness, injury, or related family death, there is no liability for sick leave at June 30. The dollar amount of unused sick leave was \$31,775,893.57 at June 30, 2009.

Operating Leases - The University has entered into various operating leases for buildings and equipment. Such leases will probably continue to be required. Expenses under operating leases for real and personal property were \$201,167.07 and \$115,854.87, respectively for the year ended June 30, 2009. All operating leases are cancelable at the lessee's option.

Construction in Progress - At June 30, 2009, outstanding commitments under construction contracts totaled \$3,493,330.29 for ADA Improvements, Avon Williams Campus Improvements, Power Plant Mechanical Upgrade, Agricultural Extension Center, Clement Hall Allied Health, Elliott Hall Exhibition, Student Housing Fire Suppression, Several Buildings Window & Water, Gentry Drainage Correction, Hankle Hall Renovation, Infrastructure Repairs, Roof Repair/Replacement, NBIC Roof Repairs, Network Infrastructure Improvements, Wilson Hall Interiors Upgrade, Center for AG Biotechnology, and Performing Arts/Radio Station, of which \$1,247,304.64 will be funded by future state capital outlay appropriations.

Litigation - The University is involved in several lawsuits, none of which are expected to have a material effect on the accompanying financial statements.

16. Natural Classifications with Functional Classifications

The university's operating expenses by functional classification for the year ended June 30, 2009, are as follows:

Functional Classification	Natural Classification					Total
	Salaries	Benefits	Operating	Scholarship	Depreciation	
Instruction	\$ 37,002,887.83	\$ 12,177,630.93	\$ 11,693,511.81	\$ 808,812.52		\$ 61,682,843.09
Research	5,637,526.53	1,637,272.28	2,725,426.77	179,329.30		10,179,554.88
Public Service	4,593,795.76	1,989,082.81	1,408,997.61	4,062.74		7,995,938.92
Academic Support	5,873,453.70	2,242,029.82	1,633,037.86	23,254.43		9,771,775.81
Student Services	7,191,112.40	2,501,803.26	3,403,424.75	911,145.94		14,007,486.35
Institutional Support	9,510,273.65	3,945,806.36	2,624,236.61	118.42		16,080,435.04
M&O	3,161,452.61	1,687,440.16	8,294,173.00	(570.05)		13,142,495.72
Scholarships & Fellowships	5,679.86	2,348.88	15,355,248.43	2,039,986.11		17,403,263.28
Auxiliary	1,754,547.88	629,692.53	8,264,968.62	153,783.50		10,802,992.53
Depreciation					8,633,862.43	8,633,862.43
<b>Total Expenses</b>	<b>\$ 74,730,730.22</b>	<b>\$ 26,813,107.03</b>	<b>\$ 55,403,025.46</b>	<b>\$ 4,119,922.91</b>	<b>\$ 8,633,862.43</b>	<b>\$ 169,700,648.05</b>

17. Prior Period Adjustment(s)

\$462,687.80 in Accounts Receivable on a Federal Funded Plant Fund project was duplicated in FY08.

18. On-Behalf Payments

During the year ended June 30, 2009, the State of Tennessee made payments of \$55,135.00 on behalf of the university for retirees participating in the Medicare Supplement Plan. The Medicare Supplement Plan is a postemployment benefit healthcare plan and is discussed further in Note 12. The plan is reported in the State of Tennessee Comprehensive Annual Financial Report (CAFR). The CAFR is available on the state's website at <http://tennessee.gov/finance/act/cafr.html>.

19. Component Unit(s)

Tennessee State University Foundation is a legally separate, tax-exempt organization supporting Tennessee State University. The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the University in support of its programs. The (18)-member board of the Foundation is self-perpetuating and consists of graduates and friends of the University. The size of the board shall be determined by the majority votes of its members, any vacancy in its membership shall be filled in the same way. The entire membership of the Board of Trustees shall not exceed (25) in number and a minimum of eight (8). All trustees shall serve until the expiration of their respective terms and until their respective successors are selected and qualified. Although the University does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the University by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of, the University, the Foundation is considered a component unit of the University and is discretely presented in the University's financial statements.

During the year ended June 30, 2009, the Foundation made distributions of **\$31,886.59** to or on behalf of the University for both restricted and unrestricted purposes. Complete financial statements for the Foundation can be obtained from Mr. Shereitte Stokes, Vice President for University Relations and Development, 3500 John A. Merritt Boulevard, Nashville, TN 37209.

Cash and Cash Equivalents – In addition to demand deposits and petty cash on hand, this classification includes instruments which are readily convertible to known amounts of cash and which have original maturities of three months or less. At June 30, 2009, cash and cash equivalents consists of \$6,248,054.60 in bank accounts and \$2,562,571.03 in money market accounts..

Investments – The Foundation is authorized to invest funds in accordance with its board of directors' policies. All investments permitted to be reported at fair value under GASB Statement 31 are reported at fair value, including those with a maturity date of one year or less at the time of purchase.

As of June 30, 2009, the Foundation had the following investments and maturities.

Investment Maturities (In Years)						
Investment Type	Fair Value	Less than 1	1 to 5	6 to 10	More than 10	No Maturity Date
US Treasury	353,950.01	202,143.02	52,261.44	79,348.75	20,196.80	
US Agencies	272,540.86		272,540.86			
Corporate Stocks	689,235.90					689,235.90
Corporate Bonds	884,570.44		423,782.86	374,094.15	86,693.43	
Mutual Bond Funds	9,812,592.45					9,812,592.45
Mutual Equity Funds	9,233,344.32					9,233,344.32
Other:						
Mortgage Back Securities	868,924.82			417,281.25	451,643.57	
REITs	3,105,275.08					3,105,275.08
Money Market Accounts	2,562,571.03					2,562,571.03
Savings Account	3,108.95					3,108.95
Less Amounts Reported as Cash and Cash Equivalents:						
Regions Morgan Keegan Money Mkt	(1,202,709.92)					(1,202,709.92)
Charles Schwab Money Market	(91.66)					(91.66)
Citizens Bank Savings	(3,108.95)					(3,108.95)
Goldman Sach Money Market	(1,359,769.45)					(1,359,769.45)

**Interest Rate Risk.** The Foundation does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value arising from increasing interest rates.

**Credit Risk.** Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Securities are rated using Standard and Poor's, Moody's, and/or Fitch's and are presented below using the Standard and Poor's rating scale. The Foundation has no investment policy limiting its investment choices based on ratings issued by nationally recognized statistical rating organizations. As of June 30, 2009, the Foundation's investments were rated as follows:



Investment Type	Credit Quality Rating					Unrated
	Fair Value	AAA	AA	A	BBB	
US Agencies	272,540.86	272,540.86				
Corporate Bond	884,570.44		121,834.14	674,868.94	87,867.36	
Mutual Bond Funds	9,812,592.45					9,812,592.45
Collateralized Mortgage Obligation	868,924.82					868,924.82
REITS	3,105,275.08					3,105,275.08
Total	\$ 14,943,903.65	\$ 272,540.86	\$ 121,834.14	\$ 674,868.94	\$ 87,867.36	\$ 13,786,792.35

Concentration of Credit Risk. The Foundation places no limit on the amount it may invest in any one issuer. More than 5 percent of the Foundation's investments are invested in the following single issuers at June 30, 2009:

Issuer	Percentage of Total Investments
Regions Morgan Keegan	88%
Inland American	6%
Behringer	5%

Alternative Investments - The foundation has investments in *REITS*. The estimated fair value of these assets is \$3,105,275.08 at June 30, 2009.

The foundation believes that the carrying amount of its alternative investments is a reasonable estimate of fair value as of June 30, 2009. Because these investments are not readily marketable, the estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for the investments existed, and such differences could be material. These investments are made in accordance with the foundation's investment policy that approves the allocation of funds to various asset classes in order to ensure the proper level of diversification. These investments are designed to enhance diversification and provide reductions in overall portfolio volatility. These fair values are estimated using various valuation techniques.

The value of shares is estimated to be the offering price of \$10 per share (ignoring purchase price discounts for certain categories of purchasers); provided however, that if the Company has sold property and has made one or more special distributions to its stockholders of all or a portion of the net proceeds per Share will be equal to \$10 per Share distributed to stockholders prior to the valuation date.

Endowments - The Foundation's endowment consists of 79 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As

required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Trustees of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (the Act) as adopted by Tennessee as the preservation of the historical cost at the date of donation. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the foundation in a manner consistent with the standard of prudence prescribed by the Act. In accordance with the Act, the foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of the foundation and the endowment fund
3. General economic conditions
4. The possible effect of inflation or deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the foundation
7. The investment policies of the foundation

Composition of Endowment by Net Asset Class As of June 30, 2009				
	Permanently Restricted	Temporarily Restricted	Unrestricted	Total
Donor-restricted endowment funds	219,976.49	0	0	219,976.49

Board-designated endowment funds	28,504,014.12	0	0	28,504,014.12
Total funds	28,723,990.61	0	0	\$28,723,990.61

Changes in Endowment Net Assets As of June 30, 2009				
	Permanently Restricted	Temporarily Restricted	Unrestricted	Total
Endowment net assets , beginning of year	31,274,867.34	0	0	31,274,867.34
Investment return:				
Investment income	(1,966,488.97)	0	0	(1,966,488.97)
Net depreciation (realized and unrealized)	0	0	0	0
Total investment return	(1,966,488.97)	0	0	(1,966,488.97)
Contributions	2,102,293.70	0	0	2,102,293.70
Appropriation of endowment assets for expenditure	(2,002,646.74)	0	0	(2,002,646.74)
Other changes:				
Transfers	0	0	0	0
Other (list) Prior Period Adj.	(684,034.72)	0	0	(684,034.72)
Endowment net assets, end of year	28,723,990.61	0	0	28,723,990.61

### Return Objectives and Risk Parameters

The foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the board is willing to expose the

investments of the Foundation to a risk level of conservative to moderate in nature. The foundation expects its endowment funds, over time, to provide an average rate of return of approximately 7% or 4% plus inflation as measured by the Consumer Price Index (CPI), annually. Actual returns in any given year may vary from this amount.

#### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk restraints.

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#### Spending Policy and How the Investment Objectives Relate

The foundation has a policy of appropriating for distribution each year, an amount equal to 40% of the 3-year average interest and dividend income rate. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long-term, the foundation expects the current spending policy to allow its endowment to grow at an average of 2-3 percent annually. This is consistent with the foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

At June 30, 2009, net appreciation of \$ 1,319,645.03 is available to be spent, of which \$1,222,746.20 is included in restricted net assets expendable for scholarships and fellowships, \$5,747.63 is included in restricted net assets expendable for instructional departmental uses, \$91,151.20 is included in restricted net assets expendable for other.

Prior period adjustment(s) – A (\$684,034.72) audit adjustment was made to adjustment for an investment duplicated in the FY07 Financial Statements.

**Tennessee State University  
Supplementary Information  
Unaudited Statement of Cash Flows - Component Unit  
for the Year Ended June 30, 2009**

	<b>Component Unit</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Gifts and contributions	1,432,373.10
Payments to suppliers and vendors	(719,705.36)
Payments for scholarships and fellowships	(661,600.45)
Payments to TSU	(31,886.59)
Other receipts (payments)	213,210.90
Net cash provided (used) by operating activities	\$ 232,391.60
 <b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES</b>	
Gifts and grants received for other than capital or endowment purposes, including from (component unit) to the institution and from MEAC to the ETSU Foundation)	2,026,136.00
Private gifts for endowment purposes	76,157.70
Net cash provided (used) by non-capital financing activities	\$ 2,102,293.70
 <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Proceeds from sales and maturities of investments	\$ 28,232,262.42
Income on investments	993,755.21
Purchase of investments	(27,767,149.63)
Net cash provided (used) by investing activities	\$ 1,458,868.00
Net increase (decrease) in cash and cash equivalents	3,793,553.30
Cash and cash equivalents - beginning of year	5,017,072.33
Cash and cash equivalents - end of year (Note 19 )	\$ 8,810,625.63

**Tennessee State University**  
**Supplementary Information**  
**Unaudited Statement of Cash Flows - Component Unit**  
**for the Year Ended June 30, 2009**

	<b>Component Unit</b>
<b>RECONCILIATION OF OPERATING INCOME/(LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	
Operating income/(loss)	\$ 236,206.88
Accounts payable	(3,815.28)
Net cash provided (used) by operating activities	\$ 232,391.60
<b>Non-cash transactions</b>	
Unrealized gains/(losses) on investments	(4,780,576.17)

The notes to the financial statements are integral part of this statement.

**REQUIRED SUPPLEMENTARY INFORMATION**  
**Schedule of Funding Progress for Tennessee State University**

<b>Actuarial Valuation Date</b>	<b>Actuarial Value of Assets (a)</b>	<b>Actuarial Accrued Liability (AAL) Entry Age (b)</b>	<b>Unfunded AAL (UAAL) (b-a)</b>	<b>Funded Ratio (a/b)</b>	<b>Covered Payroll (c)</b>	<b>UAAL as a Percentage of Covered Payroll ((b-a)/c)</b>
July 1, 2007		26,258,000	26,258,000	0	92,730,202	28.32%

Two additional years will be reported as the data becomes available. The amount reported here for covered payroll relates to the fiscal year in which the valuations were performed.